Countertrade: A Reading List

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BIBLIOGRAPHY

Countertrade: A Reading List

This bibliography focuses upon articles dealing directly with the legal issues involved with countertrade. Short articles describing particular transactions have been omitted in the interest of brevity.

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UNITED STATES DEPARTMENT OF COMMERCE, INTERNATIONAL TRADE ADMINISTRATION, DOING BUSINESS WITH CHINA (WASHINGTON: U.S.G.P.O., 1983)


UNITED STATES GENERAL ACCOUNTING OFFICE, CONDITIONS THAT LIMIT USING BARTER AND EXCHANGE TO ACQUIRE NATIONAL DEFENSE STOCKPILE MATERIALS, REPORT TO THE CHAIRMAN, SUBCOMMITTEE ON PREPAREDNESS, COMMITTEE ON ARMED SERVICES, UNITED STATES SENATE (GAO/RCED 884-24, OCTOBER 19, 1983)

P. VERZARIU, COUNTERTRADE, BARTER, AND OFFSETS: NEW STRATEGIES FOR PROFIT IN INTERNATIONAL TRADE (NEW YORK: McGRAW-HILL, 1985)
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II. ARTICLES


Bruno, Countertrade in the Middle East, MIDDLE E. EXECUTIVE REP., NOV. 1984, at 18.

Captina, Consultation on Counter-Purchase Operations in Romanian Foreign Trade Law, 8 INT'L TRADE L. & PRAC. 175 (1982).


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de Miramon, Advantages and Disadvantages of Countertrade, at 347; de Miramon, Statement (OECD report), at 367; Mohrmann, Statement (GATT), at 373; Park, Countertrade Requirements in East–West Transactions, at 335; Reinsch, Statement (status of S.958), at 395; Romoli, Statement (Countertrade in Chemical Industry), at 353; Soltysinski, Statement: In Defense of Countertrade, at 341.


Matthews, U.S. Banks Take Different, Serious Approaches to the Spread of Countertrade, AM. BANKER, Sept. 21, 1984, at 17.


Parrish, Offset/Barter Trading, ECONOMY, Mar. 1979, at 8.

Parry, GATT Weighs the Evidence of Discrimination In the Growing Practice of Global Bartering, AM. BANKER, Sept. 21, 1984, at 39, col. 2.


**III. CURRENT DEVELOPMENTS**

_In addition to the New York Times the Wall St. Journal, Business Week and Fortune, there are a few specialized sources for current information on countertrade transactions:_

**BUSINESS ASIA: WEEKLY REPORT TO MANAGERS OF ASIA/PACIFIC OPERATIONS** (Hong Kong, New York: Business International, 1970—).

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